AT&T Cybersecurity

The Differentiators

Integration

As the second-largest Managed Security Services Provider (MSSP), we have strong relationships with top cybersecurity vendors. We can elevate the effectiveness of those products by wrapping our Managed Services around them.

Channel Dedicated

The Cybersecurity Specialists are dedicated to the channel's success. We are here to support partners, evaluate and present options to customers, and design effective solutions.

Scalable Security

Gain a trusted cybersecurity team that scales with your customers- regardless of size.

Conversation to Contract

Your dedicated Channel Cybersecurity Specialists are ready to help prospect, identify opportunities, build proposals, and contracts- fast.

24x7 Managed Endpoint Security

24x7 Managed SOC and SIEM

Managed Vulnerability Scanning and Penetration Testing

Incident Response Retainer

Carrier-Agnostic DDoS Defense

Virtual CISO and Security Architect Staff Augmentation

SASE: Zero Trust, Web Gateway, SDWAN, CASB

SOC-in-a-Box

Why choose AT&T Security Operations Center Services?

- ✓ 24X7 US Based-Monitoring
- ✓ Customized Incident Response
- ✓ Regular touchpoints with experienced security experts

Endpoint Security

SentinelOne Complete is deployed on endpoints and managed by the AT&T Security Operations Center, 24x7x365. The autonomous agent helps protect against malware, ransomware, and identifies anomalous behavior on and/or between endpoints that may represent a sophisticated cyberattack.

AT&T SOC-Managed SentinelOne starts at $9.35/user/ month
Self –managed option starts at $3.83/user/month
SMB pricing starts at $2.90/user/month

MTDR: SOC & SIEM

AT&T Managed Threat Detection and Response combines decades of experience in managed security services, our SIEM platform built by AlienVault for threat detection and response, and AT&T Alien Labs™ threat intelligence to deliver an unrivaled MDR solution.

Combine w/ SentinelOne for promo pricing- your AT&T Cybersecurity Specialist can provide sizing and pricing.

Vulnerability Scanning & Penetration Testing

AT&T Managed Vulnerability Scanning solutions pair industry leaders like Qualys and Tenable with AT&T Cybersecurity professionals- guiding customers on asset discovery and vulnerability reporting. Penetration Testing Services are available for small, medium, and enterprise customers with one-day-turnaround pricing.

Scanning pricing starts at $208.00/month, with a 12-month contract.

Please speak with your dedicated contact to price Penetration Testing!

Cybersecurity Consulting Services

Organizations struggle to fulfill cybersecurity demands. Compliance requirements are becoming stricter, and experts are hard to find.
Our Consulting Team has specialists in PCI, HIPAA, CMMC, Security Gap Assessments, Incident Response Retainers, and more.

Virtual CISO

AT&T vCISO services bring experienced cybersecurity practitioners with leadership, value, and commitment to an organization's security efforts. Customers can access a pool of experienced, specialized, senior professionals to help build a cybersecurity roadmap and strategy.

AT&T vCISO has multiple service tiers:
Starting package includes 240 hours for $5,500/ month

AT&T Cybersecurity Architect Retainer

AT&T Security Architect Retainer is a sought-after service for organizations that are short-staffed or have out-of-scope security projects. Engagement hours are, based on tiers and used as needed within the annual contract.

AT&T Cybersecurity Architect Retainer has multiple service tiers:
Starting package includes 120 annual hours for $26,520/ year

Cybersecurity Assessments

AT&T offers Cybersecurity Assessments for a variety of regulations and compliance requirements, such as:
HIPAA, HITRUST,
PCI DSS, GDPR,
CMMC, NIST, CIS, ISO 27001

Pricing for Cybersecurity Assessments start at $10,000

Tip: We provide a Security Assessment for O365 starting at $2,500

SD-WAN & SASE

AT&T Cybersecurity offers a range of vendors to build SASE solutions

Cisco

Cisco Meraki's NGFW, SDWAN, and UTM capabilities are available in managed and co-managed deployments

MX 68 Firewall
Starts at $83/month

Fortinet

Fortinet's line of Next Gen Firewall, SDWAN, and UTM capabilities which includes FortiManager and FortiAnalyzer, are available in managed and co-managed deployments

Fortinet 60F
Starts at $200/month

Palo Alto

AT&T Secure Access Service Edge with Palo Alto Networks is a fully managed solution providing SD-WAN, secure web gateway, ZTNA, firewall as a service, and cloud access security broker.

Palo Alto Secure Access Service Edge
Starts at $2,400/month

Zscaler

Secure Web Gateway with Zscaler

Secure Remote Access with Zscaler ZPA

Minimum 20 users, $1700 onboarding fee

Web Gateway starts at:
$6.21/user/month

Secure Remote Access starts at:
$5.53/user/month

Security for Core Services

AT&T Cybersecurity has solutions specifically designed to complement core connectivity services

DNS Security Advanced

AT&T DNS Security is a first layer of defense helping to automatically block access to sites that contain malware, ransomware, and phishing attacks..

Pricing /Month/ Per Circuit: $15/month/.circuit for ABF, GPON, IPDSL, VDSL, $30 setup-fee for non-AT&T routers

Enterprise Traffic Protector

AT&T Enterprise Traffic Protector is available for dedicated internet circuits, assists with protecting all ports/protocols for outbound internet. The automatic threat rule updates every two hours. Changing security policies, access reports, and gaining user visibility is easy.

Pricing / Month/ Per Circuit:
<100Mbps - $75
100-499 - $125
501-999 - $200
1-2.9Gbps - $350

DDoS Defense: Carrier Agnostic

AT&T DDoS SOC provides carrier-agnostic DDoS Defense and Mitigation services. This can be purchased as a monthly service or for emergency mitigation. AT&T's SOC will scrub inbound traffic, sorting the good from the bad so organizations can stay online.

There are three tiers:
Reactive: $98/month/ per circuit, up to 100Mbps
Proactive: $2,400/month for multiple AT&T circuits
Emergency: Starts at $30,000

Ivanti Blue for Phones and Tablets

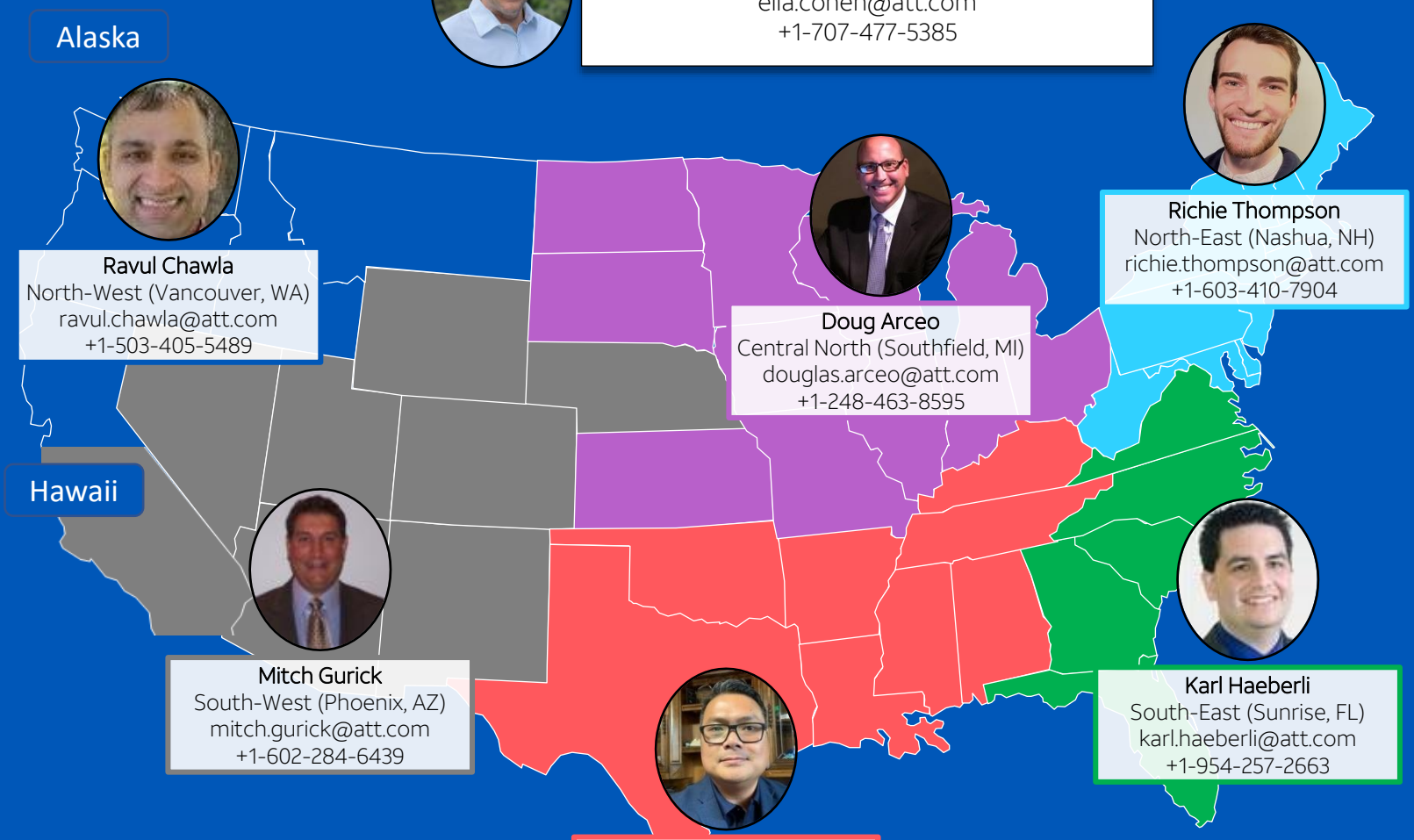
AT&T partners with Ivanti (formerly known as MobileIron) to provide mobile device security. Ivanti Blue can remotely lock/ wipe devices, control applications, and provide email/browser security. Ivanti Blue is carrier agnostic.

Pricing is $5.95/device/ month, $300 one-time setup fee, no contract required

Engage Us

You have a dedicated Channel Cybersecurity Specialist ready to work with you and your customers!
If you have a cybersecurity opportunity and need to discuss capabilities, pricing, and recommendations please contact your specialist:

Elia Cohen
Director (Petaluma, CA)
elia.cohen@att.com
+1-707-477-5385



Ravul Chawla
North-West (Vancouver, WA)
ravul.chawla@att.com
+1-503-405-5489

Doug Arceo
Central North (Southfield, MI)
douglas.arceo@att.com
+1-248-463-8595

Richie Thompson
North-East (Nashua, NH)
richie.thompson@att.com
+1-603-410-7904

Mitch Gurick
South-West (Phoenix, AZ)
mitch.gurick@att.com
+1-602-284-6439

Karl Haeberli
South-East (Sunrise, FL)
karl.haeberli@att.com
+1-954-257-2663

Ed Escobar
Central South (Houston, TX)
ed.escobar@att.com
+1-832-841-8526

Mike Berggren
Security Engineer - West
(San Ramon, CA)
Supports Ed, Mitch & Ravul

Ted Pearlman
Security Engineer - East
(Framingham, MA)
Supports Doug, Karl & Richie