GTT PARTNER PROGRAM

Partners win with GTT

Profit from competitive managed network and security solutions designed exclusively for enterprise businesses

Telecom agents are winning in the channel with GTT's comprehensive portfolio of cloud networking and managed services, including advanced software-defined networking and security solutions.

When you deliver a GTT solution, your clients have the services, reach and capabilities to improve communication, productivity and efficiency for enterprises across the globe.

GTT partners enjoy these advantages

- Dedicated channel expertise – in-region channel managers, partner response coordinators, support specialists, global operations, and marketing teams
- Responsive, knowledgeable sales support including solutions architects, quoting team, and complex bid team ready to support you as you meet your clients' enterprise needs
- Say "Yes" to your clients with access options in more locations with 400 preferred network partners for unparalleled performance
- Deliver a great experience – demonstrate alignment and transparency with your clients' requirements
- Seamless business interactions – easy to sell and easy to implement services

Your clients can enjoy these advantages

- Reliable connectivity – top-ranked global Tier 1 internet backbone with 600+ points of presence across six continents
- Services designed for the enterprise – a consultative approach built around client needs, unconstrained by the boundaries of legacy carriers
- Flexible access options – a greater selection of supplier-neutral access options than any other major network provider
- Dedicated client care – client relationship support teams around the world at no additional service cost
- Single provider – predictable spend and streamlined management with one vendor, one contract, and a single bill
- Account visibility – self-service EtherVision Client Portal for enhanced control, visibility and lifecycle management

THE GTT DIFFERENCE

Leading managed services capabilities

We deliver a powerful combination of global reach enhanced by a deep local knowledge. Offer your clients a diverse and flexible selection of network and security solutions so they can stay focused on growth and revenue.

An expansive internet footprint

Your clients gain the advantage of our global Tier 1 internet network. Our 600+ PoPs on six continents with 220 Tbps of IP edge capacity offers the widest range of access options with bundled network security for easy integration anywhere.

260+
On-network cities on six continents

2000+
Directly connected IP networks and cloud providers

220TBPS
Total IP edge capacity

140+
Countries with client services

400
Preferred network partners for best-in-class performance

TIER 1 ISP
Top-ranked internet backbone (Source: CAIDA 2022)

Direct connections to cloud service providers

Our PoPs are in large-scale, highly secure data centers throughout the world. We directly and securely connect customers to cloud service providers for the highest possible performance for mission-critical applications.

Superior service

GTT's customer-first culture means a great experience for you and your client, underpinned by operational excellence.

Contact us

For more information, email GTTpartners@gtt.net or visit **www.gtt.net**

GTT Making Exceptional Possible

For more information
Americas +1 512 592 4858
EMEA +44 020 7489 7200
APAC +852 8107 1088
www.gtt.net

© 2023 GTT Communications, Inc. All rights reserved. r1-1-5-23J301